

Message Text

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PAGE 01 FRANKF 09404 291447Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
-----291645Z 021272 /44
R 291353Z DEC 76
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 6646
USDOC WASHDC
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 9404

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: WTDR/FTI, HEINEMANN, HORST DIETER

REF : USDOC 21236

1. GERMANY 2. CNTRY CODE: 428 3. SER.NO: N/A

4. HEINEMANN, HORST DIETER

4A. CODE : P 4B. CODE : E

5. TANENWEG 8

6. D 5241 GEBHARDSHAIN GERMANY

7. ESTABL: 1974 8. EMPL: 4 9. SIZE: N/A

10. REPUTATION: (22-X) GOOD

11. SALES AREA: W. GERMANY, LYBIA

12. RPT. DATE: 12/76

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13A. 29510/2 SAGT. OF ROOFING MATERIAL

14. CONTACT# HORST DIETER HEINEMANN TITLE OWNER

15. CABLE: NONE 16. TELEX 875 368 HEID 17. TEL 02747-1270.

18. FINANCIAL REFS: DEUTSCHE BANK AG, BETZDORF

19. TRADE REFS: N/A

20. FOREIGN FIRMS REPRESENTED: TEXAS REFINERY CORP.. FORT WORTH, TEX , (ROOF COATING SINCE 1976).

21. H.D. HEINEMANN, BORN 1937, IS A GRADUATE ENGINEER IN THE MACHINERY FIELD AND WAS EMPLOYED WITH SEVERAL MACHINERY MANUFACTURING FIRMS BEFORE HE ESTABLISHED HIS OWN FIRM IN 1974. ACCORDING TO HIS OWN INFORMATION HE IS NOW ACTIVE AS AN CONSULTANT ENGINEER IN THE FIELD OF STEEL CONSTRUCTED WORKHALLS WITH ROOFS AND AN EXPERT ON ROOF INSTALATION MATERIAL. IN THSI FUNCTION HE WRITES EXPERTISES, WHICH ARE ACKNOWLEDGED BY COURTS, GIVES SPEECHES AND WRITES ARTICLES IN TRADE MAGAZINES. IN CONNECTION THERWITH HE FUNCTIONS AS A SALES AGENT OF ROOFING MATERIAL AND AS AN EXPORT AGENT OF STEEL WORKHALLS. MR. HEINEMANN FURTHER REPORTS AN ANNUAL VOLUME OF BUSINESS OF DM 250,000. AN INVENTORY IS NOT KEPT. HE OPERATES FROM HIS PRIVATE ADDRESS. THIS RESIDENTAL BUILDING IS OWNED BY HIM AND HIS WIFE AND IS VALUDE DM 150,000 WITH NORMAL ENCUMBRANCES. HIS BANK GRANTS CREDITS AGAINST SECURITY. THE BANK FURTHER REPORTS THAT THE BUSINESS DEVELOPMENT IS SATISFACTORY. NO DEROGATORY INFORMATION WAS RECEIVED ON PAYMENTS. RECOMMENDED AS A BUSINESS CONTACT.

2. PREPARED BY P. BARTOLSIC, APPROVED BY C. SCHWARCK AT U.S. CONSUALTE GENERAL, FRANKFURT. BLAKE

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Message Attributes

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